

Michael Hayes gets involved from the onset with legal insight and recommendations on matters ranging from property acquisitions and lease documentation to partnership agreements. He joined Hubbell Realty Company in 1986, and his many years of experience in municipal law provide the background necessary to work successfully with local governments. Michael was involved from the onset with the negotiations and drafting of documents for the Des Moines Skywalk system as well as the financing for the Convention Center and the State Historical Museum.

A Harvard Law School graduate, he displays a keen understanding of real estate, corporate, finance and environmental law - areas that touch on each real estate deal today. As in-house counsel, Michael stays with a project from inception through completion, enabling him to become familiar with every detail. In pursuit of his goals, he strives to provide responsible and responsive service to all stakeholders in a project.

R. MICHAEL HAYES
SECRETARY, GENERAL COUNSEL

